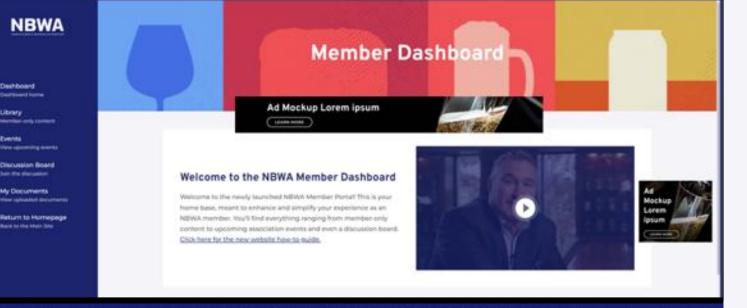


NBWA Digital Sponsorship Opportunities

Booking now for 2026!

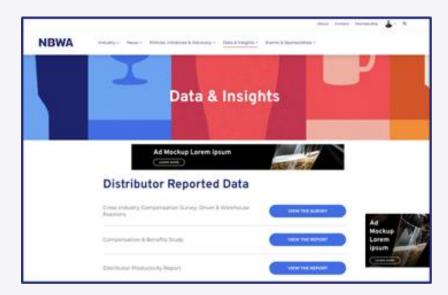
- O Digital Advertising: Reach distributor members on NBWA's main web pages
- O Event Digital Advertising: Reach hundreds to thousands of engaged event attendees
- O Weekly Delivery Newsletter Advertising: Reach 10,000 beer and beverage professionals each week



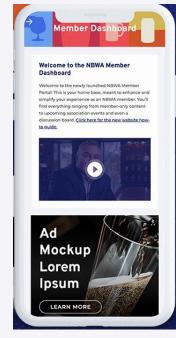


Website Ads

- o \$250 per month per page *depending on the page
 - Page options include Member Dashboard, Homepage, Beer Purchasers' Index, Industry Facts and more
- Monthly reports on views and click-throughs
- O Unlimited replacements of artwork/URLs during period



Desktop View



Mobile View

To maximize visibility on the website, we recommend four different sizes:

Desktop: 970x90 and 970x250 | Mobile: 300x100 and 300x250

Event Page Ads

Available now

Reach NBWA event attendees and prospective attendees on our newly redesigned* event webpages.

- ☑ Legislative Conference | April 19-22
- ☑ BREW Leadership Forum | April 20
- ☑ Annual Convention & Trade Show | Oct. 11-14
- ☑ BREW Making Moves | Oct. 13-14
- ☑ Next Generation Conference | Nov. 9-11



1,850

Distributors attended NWBA events in 2025



^{*}redesign to launch early 2026



All Sponsorships Include

Data and Changes

- Monthly reports on views and click-throughs
- Unlimited replacements of artwork/URLs during period

Placement on All Related Pages During Sponsorship

- Sub-pages (Seminars, Schedules, Speakers, Non-Sponsored Onsite Events, etc.)
- O Preview Articles
- O Press Releases

Recommended ad sizes:

Desktop: 970x90 and 970x250 | Mobile: 300x100 and 300x250









Annual Convention Oct. 11-14, 2026

- 1. Audience: Owners, Execs, Ops, Sales, Finance, IT, Next Gen
- 2. 10,000 views per month (Sept-Oct); 5,000 others
- 3. Most engaged: 20,000 interactions in Sep/Oct

Legislative Conference

April 19-22, 2026

- 1. Audience: Owners, Execs, Legal, Federal Affairs, Next Gen
- 2. 3,000 Views Per Month (Mar-Apr); 1,500 others

Next Gen Conference

Nov. 9-11, 2026

- 1. Audience: Owners, Execs, Next Gen
- 2. 2,000 Views Per Month (Oct-Nov); 1,000 others



\$250 Regular S500 Two Months Before Event

BREW Leadership Forum

April 20, 2026

- 1. Audience: Execs, Marketing, Sales, Next Gen
- 2. 1,500 Views Per Month (Mar/Apr)

BREW Making Moves

Oct. 13-14, 2026

- 1. Audience: Owners, Execs, Marketing, Sales, Next Gen, Suppliers (Beer, Wine, Spirits, NA, Emerging), Retailers
- 2. 1,500 Views Per Month (Sept/Oct)



Weekly Delivery Ads

- ☑ Our Flagship Publication: 50 issues each year, highlighting beer industry and distributor news
- ☑ Engaged Readership: 44% Open Rate, 22,000 clicks year to date, 70 click-through average on ads
- ☑ Reaches Decision-Makers: Read by distributor owners, executives, directors and managers

10,000

Subscribers, broken down by...



NBWA's Weekly Delivery

Cans Changed Craft Beer Forever. What Comes Next?

Cans have grown to nearly <u>76 percent</u> of craft beer's retail sales, driven by the ubiquitous 4 x 16.9oz package for domestic craft and increased adoption among traditionally glass-based import brands. Future packaging trends may include more "mini" (8.4oz) package options and the revival of bottles marketed as a more pristine drinking experience.

READ →

Advertisement





DeCrescente Distributing
Company <u>helps</u> deliver 35,000
pounds of food for Thanksgiving

Frank Beer Distributors <u>brings</u> holiday cheer with debut lights parade in Baraboo. WI

Ad Options (All Weeks Outside Convention)



- First image presented to readers
- 600x68 pixel ad linking to URL of your choice



Middle Unit \$500 Per Week

- Located in body of email
- 400x300 pixel ad linking to URL of your choice

THE BEST IN BEVERAGE RUN ON ENCOMPASS



Ad Takeover \$1,500 Per Week

- Banner and 2 Middle Unit
 - Recommend two different Middle Unit to maximize engagement



Ad Options (2 Weeks Before/After Convention)



- First image presented to readers
- 600x68 pixel ad linking to URL of your choice



Middle Unit \$750 Per Week

- Located in body of email
- 400x300 pixel ad linking to URL of your choice

THE BEST IN BEVERAGE RUN ON ENCOMPASS



Ad Takeover \$2,250 Per Week

- Banner and 2 Middle Unit
 - Recommend two different Middle Unit to maximize engagement

